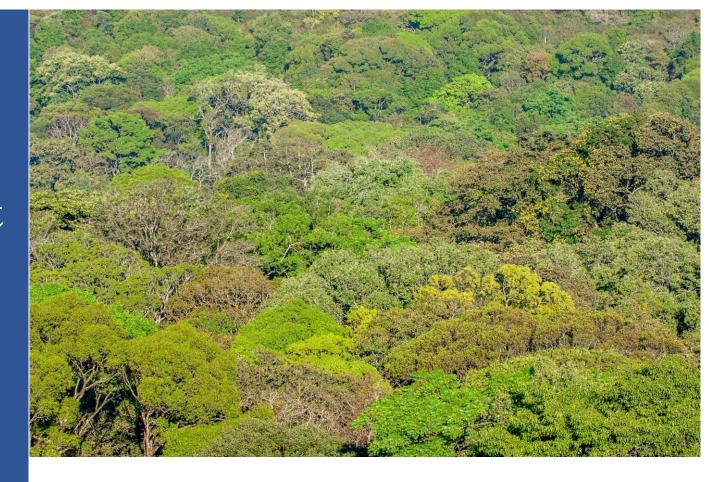
Online Workshop on Forest Certification for Maharashtra Forest Department 23 July 2020

Industry Perspective of Forest Certification

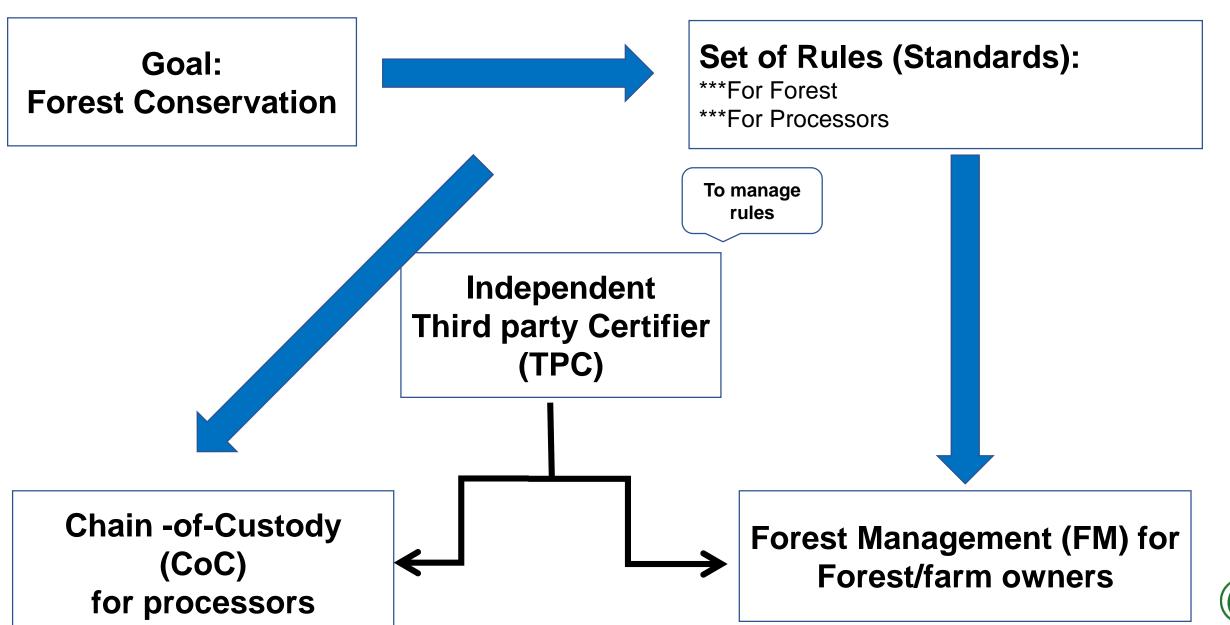


By:

Suneel Pandey
Vice President,
Paperboards and Specialty Papers Division, ITC Ltd.,
Secretary, NCCF



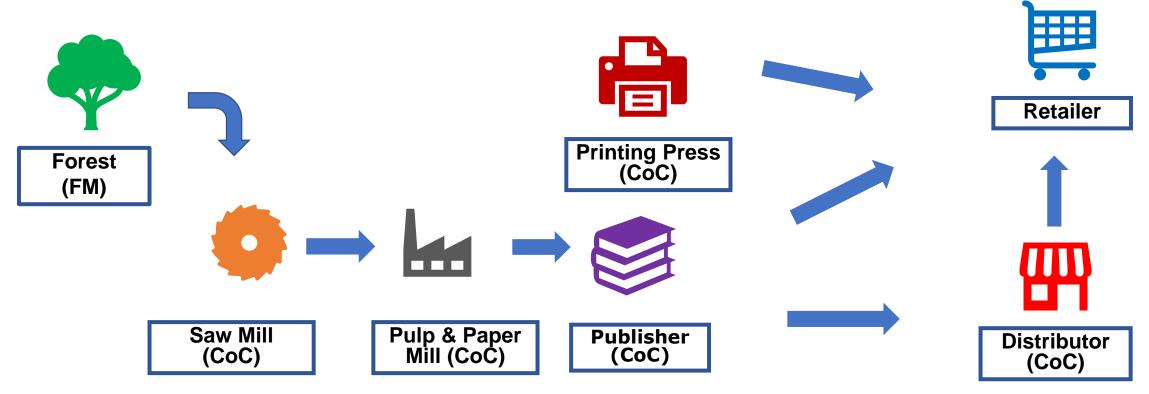
How Forest Certification Works





Forest Certification: A tool for linking consumers and producers

From forest to consumer, including all successive stages of processing, transformation, manufacturing and distribution



- Identify/certify well managed forests
- Establish linkages in the production chain
- Create recognizable label
- Enable consumers to support responsible practices



Industrial Trend towards Certification

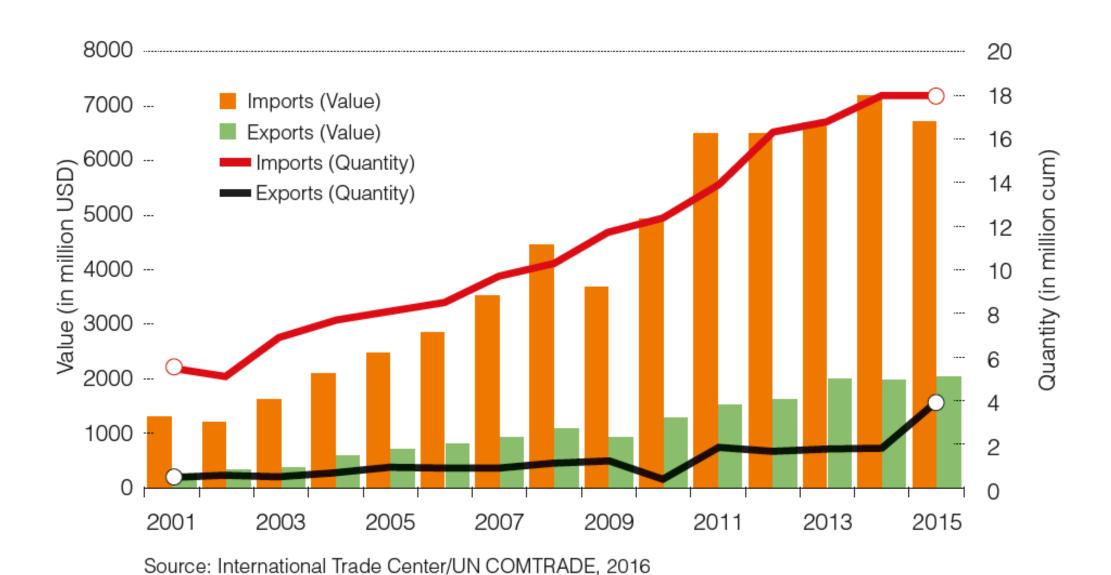
- ✓Increasing Y-o-Y demand for certified products
- ✓ Industries trying to source certified raw material
- ✓ Sustainability commitments of organisations
- ✓ Future sourcing plans to have increased raw material from sustainably procured, certified sources
- ✓ Industry is ready to support sustainably procured, certified raw material:
 - Financial, technical, technological, training & capacity building support
 - Buy back models, other PPP models

Challenges faced by Industries:

- ✓ Demand-Supply Gap in procuring certified raw material
- ✓ Pressure of sustainability tends to increase use certified raw material



Trends of Timber Trade in India





Potential to embrace certification not only for exports but also for domestic timber market



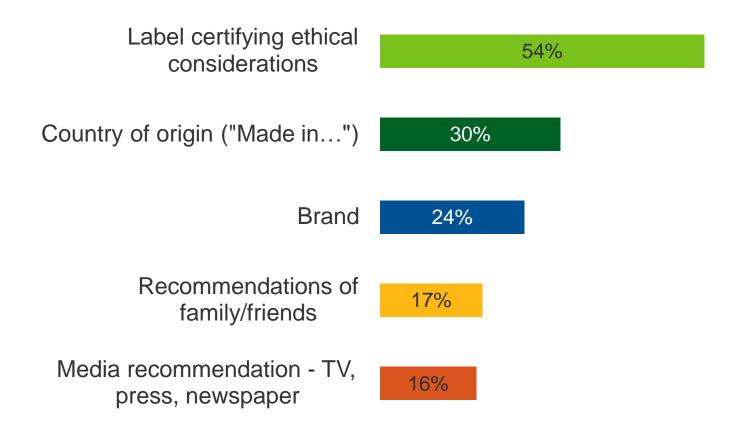
- ✓ Timber imports to India: USD 441 mn
- ✓ Furniture imports to India: USD 602 mn
- ✓ Furniture exports from India: USD 807 mn
- ✓ Employment potential: more than 11.29 million employees by 2022*
- ✓ India is a global timber importing country as well as furniture exporting country
- ✓ India's furniture clusters are currently operating at 25-30% capacity due to less raw material

Value chains needs to be strengthened to increase availability of timber in logistics, infrastructure etc.



Market Demand: Consumers request certification

What reassures you most that environmental considerations have been taken into account?





Industry Case Study: ITC Ltd.

- ✓ITC Ltd. is committed towards SFM/responsible forestry
- √41000 ha FM certified under group certification, 33500 farmers
- √ ~1 lac MT FM certified wood
- ✓~15 lac CW wood
- √ Major supply of paperboard for packaging, supplied to Tetrapak



Addressing the demand for certified wood material

- ✓ Identifying and addressing sector specific requirements:
 - Pulp & Paper
 - Furniture
 - Textile
 - Plywood
 - · Packaging, etc.
- ✓International MNCs/Retailers like IKEA, Otto, H&M, Walmart, Target, Unilever, etc. are searching for certified raw material in India















Way Forward

- ✓ Till now market was only for export which is only about 5-10%
- ✓ We need to further strengthen our export potential
- ✓ We need to create domestic market for certified products
- ✓ Domestic demand for certified material will increase
- ✓ Certification has to no longer be export oriented



Thank You!!

Network for Certification and Conservation of Forests

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